

ROY COOPER • Governor

MANDY COHEN, MD, MPH • Secretary

MARK PAYNE • Director, Division of Health Service Regulation

VIA EMAIL ONLY

September 13, 2019

Andrea Gymer amgymer@novanthealth.org

Exempt from Review - Replacement Equipment

Record #:

3045

Facility Name:

Novant Health Thomasville Medical Center

FID#:

923112

Business Name:

Novant Health, Inc.

Business #:

1341

Project Description:

Replace existing CT Scanner

County:

Davidson

Dear Ms. Gymer:

The Healthcare Planning and Certificate of Need Section, Division of Health Service Regulation (Agency), determined that based on your letter of September 13, 2019, the above referenced proposal is exempt from certificate of need review in accordance with N.C. Gen. Stat. §131E-184(a)(7). Therefore, you may proceed to acquire without a certificate of need the Siemens Somatom-Definition Edge CT scanner to replace the GE 5115335-2, Serial #401118CN5 CT scanner. This determination is based on your representations that the existing unit will be sold or otherwise disposed of and will not be used again in the State without first obtaining a certificate of need if one is required.

Moreover, you need to contact the Agency's Construction, Radiation, and Acute and Home Care Licensure and Certification Sections to determine if they have any requirements for development of the proposed project.

It should be noted that the Agency's position is based solely on the facts represented by you and that any change in facts as represented would require further consideration by this office and a separate determination. If you have any questions concerning this matter, please feel free to contact this office.

Sincerely,

Celia C. Llywa Celia C. Inman Project Analyst Martha J. Frisone

Chief

Chief

cc:

Construction Section, DHSR

Radiation Protection Section, DHSR

Acute and Home Care Licensure and Certification Section, DHSR

NC DEPARTMENT OF HEALTH AND HUMAN SERVICES • DIVISION OF HEALTH SERVICE REGULATION
HEALTHCARE PLANNING AND CERTIFICATE OF NEED SECTION

LOCATION: 809 Ruggles Drive, Edgerton Building, Raleigh, NC 27603

MAILING ADDRESS: 809 Ruggles Drive, 2704 Mail Service Center, Raleigh, NC 27699-2704

https://info.ncdhhs.gov/dhsr/ • TEL: 919-855-3873



September 13, 2019

Via Email

2085 Frontis Piaza Bouleyard Winston-Salem, NC 27103

Celia Inman, Project Analyst, Certificate of Need N.C. Department of Health Service Regulation 809 Ruggles Drive Raleigh, North Carolina 27603

Re: Novant Health Thomasville Medical Center

Replacement of CT-Scanner

Thomasville, North Carolina (FID # 923112; Davidson County)

Dear Ms. Inman:

Novant Health Thomasville Medical Center (NHTMC) intends to replace an existing CT-scanner located in the Emergency Department at the hospital in Thomasville, North Carolina. The existing CT-scanner is over ten years old and is past its useful life. This CT-scanner is still in use, as reported on the Annual License Renewal Application (LRA) in Attachment A. NHTMC intends to acquire a new Siemens Somotom Definition Edge CT-scanner. See Attachment B for the Equipment Quote including the removal and trade-in of the existing unit indicated on Page 4. Also included is the quotes for the Stellant FLEX Injection System needed for the new CT-Scanner. As part of the equipment cost, the vendor will provide onsite clinical training for the equipment. The total capital cost for the proposed replacement equipment project is estimated to be \$\$1,192,886\frac{1}{2}\$. See Attachment C for the Project Capital Cost Summary.

The proposed project meets the definition of "replacement equipment" found in G.S. 131E-176(22a) and 10A N.C.A.C.14C.0303 for the following reasons:

- NHTMC will replace the existing CT-Scanner equipment with the proposed equipment that is functionally similar and will be used for the same diagnostic purposes, although it possesses expanded capabilities due to technological improvements.
- (2) The proposed equipment will not be used to provide a new health service.
- (3) The acquisition of the proposed equipment will not result in more than a 10% increase in patient charges or per procedure operating expenses within the first twelve months after the replacement equipment is acquired.
- (4) NHTMC seeks to replace comparable medical equipment currently in use at project cost less than \$2 million.
- (5) The existing equipment was not purchased second-hand nor was the existing equipment leased.
- (6) The existing equipment will be removed from North Carolina.

¹ The project cost does not include sales, property or excise taxes as NHTMC is not subject to these taxes as a non-profit, tax-exempt organization.

Re: NHTMC Replacement of CT-Simulator September 13, 2019 Page 2

In support of our request, please find attached:

Attachment A – Excerpt of 2019 LRA

Attachment B – Vendor Equipment Quotes

Attachment C – Project Capital Costs Summary

Attachment D – Equipment Comparison chart

NHTMC's acquisition of the replacement equipment does not require a certificate of need because none of the definitions of "new institutional health services" set forth in N.C.G.S. Section 131E-176(16) apply to the proposed project. As outlined above, the total cost for the project is \$1,192,886. The proposed capital cost includes equipment, as well as studies, surveys, designs, plans, working drawings, specifications, construction installation and other activities essential to making the equipment operational.

Based on the information provided, please confirm that NHTMC's replacement equipment exemption request does not constitute a new institutional health service and is exempt from certificate of need review.

If you need additional information, please do not hesitate to contact me at (704) 384 - 3462.

Sincerely,

Lisa Griffin

Manager, Operational Planning

Rina Hiffin

Novant Health, Inc.

Enclosures

ATTACHMENT A

Revised 8/2018

License No:	H0112
acility ID:	923112

	g the repo Did the f		iod, vn one or more	mobile MR	scanners?	Yes	/	No	
			any? ID numbers for					ility:	
	Did	the facilit	y contract for	mobile MRI	services?		_ Yes	No	
	If Yo	es, name o	of mobile vend	lor:					
Patien this ap and pr	plication. ovide sepa	For hospi trate data	sted in the next tals that operate for each site/cass:	te medical eq ampus.	uipment at n	nultiple sites/o	RI Patient O campuses, p	rigin Table o lease copy th	n page 3 e MRI p
500 to 4000 to 500 to 5		1	Innati	ent Procedu	res*	Outnat	ient Proce	dures*	
Other S	canners	Units	With Contrast or Sedation	Without Contrast or Sedation	TOTAL Inpatient	With Contrast or Sedation	Without Contrast or Sedation	TOTAL Outpatient	TOT.
Other Hur Research scanners									
Intraopera (iMRI)	tive MRI								
one or mor	e scans rela puted To many fixed the hospita	mograpid CT scan	as a single discingle diagnosis of the control of t	or symptom. ampus – if n nospital have Γ scanner ser					
Does If yes				ad mahila C				_	
If yes	olete the fo	llowing t	able for fixed a	ma moone C	T scanners.		MARKETES AND		774
Comp			Type of C		T scanners.	#	FIXED T Scanner of Scans	MOBII CT Scan # of Sca	ner
Comp	lead withou	out contra	Type of C		T scanners.	# L	T Scanner of Scans	CT Scan	ner
Comp	lead with	out contra	Type of C		T scanners.	# L	T Scanner of Scans 1,173	CT Scan	ner
Comp 1 1 2 1 3 1 3 1	lead without lead with lead without lead wit	out contra contrast out and w	Type of C		T scanners.	# 1	T Scanner of Scans (173 697	CT Scan	ner
Comp 1 1 2 1 3 1 4 1	lead with lead with lead with Body with	out contra contrast out and w	Type of C		T scanners.	3.	T Scanner of Scans 173 697 18	CT Scan	ner
Comp 1 1 2 1 3 1 4 1 5 1 1 5 1 1	lead without lead without lead without lead without lead without lead without leads wi	out contra contrast out and w out contra contrast	Type of C st ith contrast st	CT Scan	T scanners.	3,	F Scanner of Scans 1,173 697 18 188	CT Scan	ner
Comp 1 1 2 1 3 1 4 1 5 1 6 1 1	lead without lead with lead without lead wit	out contra contrast out and w out contra contrast	Type of C st ith contrast st st	CT Scan		3,	T Scanner of Scans 1,173 697 18 188 5,141	CT Scan	ner
Comp 1	lead without lead without lead without lead without leady	out contrast contrast out and w out contrast contrast out contrast	Type of C st ith contrast st	ntrast	contrast	3, 5	F Scanner of Scans 1,173 697 18 188	CT Scan	ner

ATTACHMENT B



Fax: (866) 309-6967

SIEMENS REPRESENTATIVE Stuart Waddey - (919) 605-9227

PRELIMINARY PROPOSAL

Customer Number: 0000005455

Date: 8/16/2019

THOMASVILLE MEDICAL CENTER 207 OLD LEXINGTON RD THOMASVILLE, NC 27360

Proposal valid 12/31/19

Trade-in of existing GE CT

Quote Nr:

1-NT1K67 Rev. 0

SOMATOM Definition Edge

All items listed below are included for this system: (See Detailed Technical Specifications at end of Proposal.)

Qtv Part No.

Item Description

1 14450061

SOMATOM Definition Edge

The SOMATOM Definition Edge is based on the revolutionary Stellar Detector. It allows the generation of ultra-thin slices of 0.5 mm facilitating a spatial resolution of 0.30 mm. With its improved SNR, the Stellar Detector can handle low signals much more efficiently, thus delivering more diagnostic quality with less patient radiation. The novel design of the Stellar Detector with TrueSignal Technology provides HiDynamics, an extended dynamic range that improves the image detail level especially at low kV datasets.

The system features unique Split Filter Technology (optional), which enables routine ready TwinBeam Dual Energy imaging by simultaneous acquisition of a tin filtered and gold filtered spectrum as well as low dose non-contrast imaging using the Tin Filter part only. With the combination of the Stellar Detector and the TwinBeam Dual Energy scan mode (optional), the SOMATOM Definition Edge allows adding tissue characterization to morphology.

CT-guided interventional procedures 2D Basic Intervention (3D optional) and HandCARE(tm) are included as standard. The system is equipped with SAFIRE and can optionally be upgraded to Siemens 2nd generation Iterative reconstruction, ADMIRE. Furthermore iterative metal artifact reduction IMAR (optional) helps to improve diagnostic confidence when metal artifacts are involved.

With these unrivaled features, the SOMATOM Definition Edge enters new frontiers in medical imaging that will exceed expectations.

1 14428231

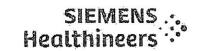
CT Replacement Definition Edge

Conversion to Siemens SOMATOM Definition Edge.

1 14450086

Edge Imaging Package

We combine our market leading technologies and applications to make this the most personalized scanner for our customers. Including SureView, High Pitch Spiral 1.7, Adaptive Dose Shield, CARE Dose 4D, CARE kV, CARE Child, CARE Profile, CARE Dashboard, CARE Bolus, Dose MAP, FAST Adjust and SAFIRE.



Fax: (866) 309-6967

SIEMENS REPRESENTATIVE Stuart Waddey - (919) 605-9227

PRELIMINARY PROPOSAL

Qty	Part No.	Item Description
1	14450091	Edge Reading Package We combine our market leading applications to make reading and reporting consistent, fast and simple for our customers. Includes VRT and Workstream 4D.
1	14428223	SAFIRE #AWP The Sinogram Affirmed Iterative Reconstruction (SAFIRE) enhances spatial resolution, reduces image noise and increases sharpness by introducing multiple iteration steps in the reconstruction process. The resulting high image quality enables to reduce dose by up to 60%.
1	14444220	IMAR #AWP The IMAR metal artifact reduction algorithm combines three successful approaches (beam hardening correction, normalized sinogram inpainting and frequency split). This allows to reduce metal artifacts caused by metal implants such as coils, metal screws and plates, dental fillings or implants.
		iMAR is compatible with extended FoV, the extended CT scale as well as the newest dose reduction feature.
		Along with the new algorithm comes the simple user interface of iMAR enabling easy reconstruction of clinical images with reduced metal artifacts.
1	14402943	Extended Field of View Software program with special reconstruction algorithms that allow for visualization of objects using a FoV up to 78 cm (non-diagnostic image quality). License to use software on a single unit.
1.	14450096	Edge Function - Cardlac Package Cardiac scanning options to enable a simple to use, routine cardiac CTA and calcium scoring workflows. Includes: Heart View, Cardio Best Phase Plus, syngo Calcium Scoring CT and FAST Phase.
1	14449406	Physiological Measurement Module The Physiological Measurement Module allows connection of a 3 Channel ECG cable for ECG controlled cardiac acquisition.
		Item includes ECG cable
1	14440804	Adapt. 3D Intervent. Suite Wireless The complete solution for 2D and 3D non fluoroscopic and 2D fluoroscopic minimal invasive volume interventions. The Adaptive 3D Intervention Suite contains Adaptive 3D Intervention for 3D volume intervention. Intervention Pro for spiral and sequential non-fluoroscopic interventional procedures and complete organ coverage with maximal flexibility and with minimal single click effort i-Fluoro CT allows for 2 dimensional interventional fluoroscopic procedures i-Control CT supports interventional procedures as independent remote unit Foot switch for radiation release (x-ray).
1	14420910	Table Side Rails Side rails enable the quick and easy attachment of additional accessories such as an infusion bottle holder and i-control intervention module to the standard patient table.
1	14402961	Dual 19 Monitor #D Siemens proprietary syngo software visualizes the examination workflow in individual process steps on so-called task cards, such as the patient registration, examination, viewing or 3D task card. The dual monitor feature enables the split of the syngo task cards on two monitors in two different ways. This option includes the syngo dual monitor software and a second high

different ways. This option includes the syngo dual monitor software and a second high



Fax: (866) 309-6967

SIEMENS REPRESENTATIVE Stuart Waddey - (919) 605-9227

PRELIMINARY PROPOSAL

Qty Part No.

Item Description

resolution, flicker-free, 19-inch (48 cm) color flat panel display for medical diagnostic applications. This display provides a resolution of 1280 \times 1024 and has a wide viewing angle, features high contrast even under high ambient light conditions. Display light output stability is ensured by controlled backlight throughout the whole lifetime.

Possibility one; One monitor displays the viewing task card, for instance for the interactive review of image data. All other syngo task cards are displayed on the second monitor.

Possibility two: Both monitors display the 3D-Basic task card, enabling the viewing and manipulation of two different datasets on two monitors. It enables the comparison of two series from the same patient e.g. pre- and post-contrast or the comparison of two studies from the same patient e.g. pre- and post-surgery.

14447344

Dual Monitor Ceiling Support

The dual monitor solution enables access to images and scan data while interacting with the patient in the scan room. The high resolution, flicker free, 19-inch (48 cm) color flat panel displays are mounted at the ceiling support. The space-saving ceiling installation along with the large movement range of the support allows maximum operating convenience when positioning the monitor.

Ceiling Support Base

Ceiling support for the accommodation and safe installation of one or two flat screen monitors in the examination room.

19 flat screen monitor (2x)

The 19 monitors support CT interventions and CT fluoroscopy with a display in the examination room.

1 14410477

UHR

UHR mode delivers Ultra High resolution in plane of up to 24lp/cm for high defined imaging of small structures such as inner ear, joints or fractures of the bone

1 14444221

Standard IRS

Reconstruction computer for the preprocessing and reconstruction of the CT raw data. The reconstruction computer contains of a cluster of high-performance GPU boards performing the preprocessing and reconstruction of the CT data. The peak reconstruction performance is up to 50 frames/sec.

1 14450098

Advanced Workflow

We combine our market leading applications to make positioning simple for our customers. Item includes: Rear Cover incl.gantry panels, FAST Topo, FAST Planning, FAST 3D Align and CARE Topo.

1 14444228

Patient Table Def. Edge 2000mm

Patient table to support up to 200cm scan range. Motor-driven table height adjustment from min. 49 cm to max. 92 cm, longitudinal movement of the tabletop 200 cm in increments of 0.5 mm, positioning accuracy +/- 0.25 mm from any direction. Horizontal scan range 200 cm. Table height can be controlled alternatively by means of foot switch (2 each on both sides of the patient table). In the case of emergency stop or power failure, the tabletop can also be moved manually in horizontal direction. Max. table load: 227 kg/500 lbs, Table feed speed: 1-200 mm/s, Distance between gantry front and table base 40 cm.

Positioning aids: Mattress protector, head-arm support (inclusive cushion), and non-tiltable head holders with positioning cushion set, patient restraining system for head fixation, restraining-strap set with body fixation strap that can be directly connected to the patient table top, headrest, table extension, knee-leg support.

1 14402979

Mat for Patient Table

For the comfortable positioning of the patient on the CT table.



Siemens Medical Solutions USA, Inc.

40 Liberty Boulevard, Malvern, PA 19355 Fax: (866) 309-6967

SIEMENS REPRESENTATIVE Stuart Waddey - (919) 605-9227

PRELIMINARY PROPOSAL

Qty	Part No.	Item Description
1	14428526	Cooling System Air
		SOMATOM Definition Edge air cooling for the dissipation of heat generated in the gantry.
1	14402956	Computer Desk New CT desk to accommodate the control components and color monitor. Width: 1200 mm, Depth: 800 mm, Height: 720 mm.
1	14402933	Computer Cabinet New cabinet to accommodate the computer system and UPS. Matched to the design of the control console table. Width: 800 mm, Depth: 800 mm, Height: 720 mm
1	CT_PM	CT Project Management A Siemens Project Manager (PM) will be the single point of contact for the implementation of your Siemen's equipment. The assigned PM will work with the customer's facilities management, architect or building contractor to assist you in ensuring that your site is ready for installation. Your PM will provide initial and final drawings and will coordinate the scheduling of the equipment, installation, and rigging, as well as the initiation of on-site clinical education.
1	CT_BUDG_AD DL_RIG	Budgetary Add'I/Out of Scope Rigging @ \$7,000
1	CT_BTL_INST ALL	CT Standard Rigging and Installation
1	CT_TRADE_IN	Trade-in of existing GE scanner @ -\$25,000
1	4SPAS014	Low Contrast CT Phantom & Holder
1	PSPD250480Y 3K	Surge Protective Device (SPD)
ī	CTSDEF01	CT Slicker
		Thermoseal seams and flaps deflect fluids, reducing contaminant penetration into the cushion and table. Contaminants are retained on the tabletop or shunted to the floor. Cleanup is faster, more thorough, and contaminant build-up is reduced. Built using heavy, clear, micro matte vinyl, and top grade hook and loop fastening strips (Velcro) to better fit the specified table. Custom vinyl resists tears and minimizes radiologic interference. Latex free. Set includes CT Skirts. Shipped with main cover, a catheter bag holder, and 3 restraining belts unless otherwise noted. Includes warranty from RADSCAN Medical.
1.	SURE_VIEW	SureView Provides exceptional image quality at any pitch setting, enabling you to scan faster because you can scan at any pitch without degrading image quality
i	FAST_SCAN_A SSIST	FAST Scan Assistant FAST Scan Assistant: An intuitive user interface for solving conflicts by changing the scan time, resp. the pitch and/or the maximum tube current manually.
1	ADAPT_DOSE _SHIELD	Adaptive Dose Shield
	1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (1000 (100) (1000 (1000 (1000 (1000 (1000 (1000 (100) (1000 (1000 (1000 (100) (1000 (1000 (1000 (100) (1000 (100) (1000 (100) (1000 (100) (1000 (100) (1000 (100) (1000 (100) (1000 (100) (1000 (100) (1000 (100) (1000 (100) (1000 (100) (1000 (100) (1000 (100) (100) (100) (1000 (100) (100) (1000 (100) (100) (1000 (100) (100) (100) (1000 (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (Adaptive Dose Shield for spiral acquisition to eliminate pre- and post-spiral over-radiation.



Fax: (866) 309-6967

SIEMENS REPRESENTATIVE Stuart Waddey - (919) 605-9227

PRELIMINARY PROPOSAL

Qty	Part No.	Item Description
1	CARE_DOSE4	CARE Dose4D CARE Dose4D delivers the highest possible image quality at the lowest possible dose for patients - maximum detail, minimum dose. Adaptive dose modulation for up to 60% dose reduction
1	CT_LUNGIMG EDGE	Lung Imaging For well over a decade, CT has been recognized and used as the standard of care for lung nodule detection and sizing. This is due to CT's spatial resolution, geometric accuracy, and ability to create various reconstructions and 3D views. The high contrast environment in the chest between the lungs and the nodules makes for a relatively easy detection task for clinicians using CT images. Recent advances in CT technology have allowed these scans to be effectively performed at lower doses, higher resolutions, and faster scan times.
		The SOMATOM Definition Edge CT is indicated for use in low dose lung cancer screening for high risk populations. The Edge is delivered with two specific scan protocols to provide low dose lung cancer screening exams at approximately 1.3 mGy CTDI for a standard size adult. These default protocols utilize Siemens proprietary dose reducing features such as CARE Dose4D(tm), automatic exposure control technology that modulates and adapts dose for every patient, for high image quality at low dose.
	OT THIED S	*As defined by professional medical societies.
1	CT_TILTED_S PIRAL	Gantry tilt incl. tilted spiral Allows for sequential scanning with a tilted gantry between +/- 30°, depending on the vertical position of the table. Using the gantry tilt sensitive organs (like eye lenses) can be moved out of the scan range or it eases access during interventional procedures. The tilted spiral allows to utilize the gantry tilt for spiral scan modes.
	ACCESS_PRO	Access Protection
1	TECT	Scan Protocols are password protected allowing only authorized staff members to access and permanently change protocols.
1	NEMA_XR-29	NEMA_XR-29 Standard This system is in compliance with NEMA XR-29 Standard Attributes on CT Equipment Related to Dose Optimization and Management, also known as Smart Dose.
1	CT_UPS_DEF_ EDGE	Standard UPS for Definition Edge The standard partial system uninterruptible power system (UPS) is built directly into the power distribution cabinet (PDC) and supports the critical circuits for table and gantry electronics, console computer, image reconstruction system, and the internal Ethernet switch (to ensure connectivity). This enables safe removal of patient if outage occurs during scanning.
	CT_EDUOPTIO	The UPS allows for a safe shutdown of the CT scanner in the event of power interruption. The UPS provides 5-7 minutes of power, during which the user is prompted and guided through the process to perform a safe shutdown of the system. This safe shutdown ensures that no data is lost.
1	N5	Clinical Education & Training: Option 5
		Siemens offers multiple options for clinical education and training on your new system. These options enable a more personalized approach to the introduction to system operation, features, and benefits and will help ensure that your technologists and physicians have the opportunity to engage in the level of training that best meets your current clinical needs and business objectives.
		The following items are the education and training modules are highly recommended for the operation of your new Siemens system and are most effective for sites where technologists and/or physicians have limited experience on Siemens systems. In addition to covering routine procedures, this option also provides additional opportunities to learn more specialized



Fax: (866) 309-6967

SIEMENS REPRESENTATIVE Stuart Waddey - (919) 605-9227

PRELIMINARY PROPOSAL

Qty	Part No.	Item Description
		procedures and further increase efficiencies.
1	CT_INITIAL_32	Initial onsite training 32 hrs Up to (32) hours of on-site clinical education training, scheduled consecutively (Monday - Friday) during standard business hours for a maximum of (4) imaging professionals. Training will cover agenda items on the ASRT approved checklist. Uptime Clinical Education phone support is provided during the warranty period for specified posted hours. This educational offering must be completed (12) months from install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.
1	CT_FOLLOWU P_16	Follow-up training 16 hrs
		Up to (16) hours of follow-up on-site clinical education training, scheduled consecutively (Monday - Friday) during standard business hours for a maximum of (4) imaging professionals. Uptime Clinical Education phone support is provided during the warranty period for specified posted hours. This educational offering must be completed (12) months from install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.
1	CT_FOLLOWU P 24	Follow-up training 24 hrs
•		Up to (24) hours of follow-up on-site clinical education training, scheduled consecutively (Monday - Friday) during standard business hours for a maximum of (4) imaging professionals. Uptime Clinical Education phone support is provided during the warranty period for specified posted hours. This educational offering must be completed (12) months from install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.
1	SY_PR_TEAM PLAY	teamplay Welcome & Registration Package teamplay is a cloud-based network that brings together your imaging modality users, the systems' dose and utilization data, and the users' expertise to help you improve the delivery of care to your patients. Basic features are provided free of charge. Premium features (benchmarking, non-Siemens devices) are provided on a trial basis for three months at no charge, and may be used thereafter on a subscription fee basis. To register: http://teamplay.siemens.com/#/institutionRegistration/1

System Total: \$831,600

Siemens Healthcare is pleased to submit this Preliminary Pricing Proposal. A Preliminary Pricing Proposal is provided for planning purposes only; it is not contractually binding. To receive a contractually binding proposal for the Products listed above, inclusive of Terms, Conditions, and Warranty coverage, please contact your Siemens Healthcare Sales Representative.

Page 6 of 6

Quotation continued



Quotation prepared for: Thomasville Medical Center

Issued on 8/16/2019

Valid until 10/31/2019

Products and Services Details

tem(s)	Catalog No. Qty	Unit List Price	Contracted Price	Trade-In Amount	Multi-Unit Discount	Additional Discounts	YOUR PRICE
Medrad® Stellant® FLEX CT Injection System Bridge Program - Overhead Counterpoise System Mount Installation - Medrad® Stellant® CT Injection	SCT 322 1			Stellant 29251			
System - Overhead Counterpoise System	CWKS P3TA 1						
Certegra Patient Weight Dosing Software - Abdomen Application	CVVKS P31A						

Subtotal

\$30,150.00

		620 450 00
TOTAL		\$30,150.00

GRAND TOTAL (Local taxes, shipping and/or handling to be invoiced when applicable)

\$30,150.00

If your organization is tax exempt, please notify Sales Support at 1-800-633-7231.

ATTACHMENT C

Projected Capital Cost Form TMC ED CT Scanner Replacement

Building Purchase Price		
Purchase Price of Land		
Closing Costs		
Site Preparation		
Construction/Renovation Contract(s)	\$	246,736
Landscaping	100	<u> </u>
Architect / Engineering Pees	\$	35,400
Medical Equipment	\$	886,750
Non-Medical Equipment	\$	
Furniture		
Consultant Fees (Engineering Fees)	\$	
Financing Costs		
Interest during Construction		
Other (construction contingency)	3	24.000
Total Capital Cost	S	1,192,886

Included in Medical Equipment:

831,600.00 CT Scanner \$

30,150.00 Injector \$

25,000.00 Removal and Trade-In \$

CERTIFICATION BY A LICENSED ARCHITECT OR ENGINEER

I certify that, to the best of my knowledge, the projected capital cost for the proposed project is		
complete and correct.		
NelsonCloggs	Date Signed:	9/10/19
Signature of Licensed Archifeyt or Engineer	_	f = f

CERTIFICATION BY AN OFFICER OR AGENT FOR THE PROPONENT

I certify that, to the best of my knowledge, the projected total capital cost for the proposed project is complete and correct and that is our intent to carry out the proposed project as described.

Signature of Officer/Agent

VP Syskon Professional a Support Services

Title of Officer/Agent

Date Signed: 9/11/19

ATTACHMENT D

EQUIPMENT COMPARISON

NH Thomasville Medical Center CT Scanner	EXISTING EQUIPMENT	REPLACEMENT EQUIPMENT
Type (e.g., Cardiac Catheterization, Gamma Knife®, Heart-lung bypass machine, Linear Accelerator, Lithotriptor, MRI, PET, Simulator, CT Scanner, Other Major Medical Equipment)	CT Scanner	CT Scanner
Manufacturer	GE	Siemens
- Model number	5115335-2	Somatom-Definition Edge
Other method of identifying the equipment (e.g., Room #, Serial Number, VIN #)	401118CN5	ТВО
Is the equipment mobile or fixed?	Fixed	Fixed
Date of acquisition	April, 2008	TBD
Was the existing equipment new or used when acquired? / Is the replacement equipment new or used?	New	New
Total projected capital cost of the project <attach a="" capital="" cost="" form="" projected="" signed=""></attach>	\$1,532,819.17	\$1,192,886
Total cost of the equipment	\$1,467,999.20	\$861,750
Location of the equipment Attach a separate sheet for mobile equipment if necessary>	TMC Emergency Department	TMC Emergency Department
Document that the existing equipment is currently in use	See attachment from LRA	NA
Will the replacement equipment result in any increase in the average charge per procedure?	NA.	ON
If so, provide the increase as a percent of the current average charge per procedure	NA	NA
Will the replacement equipment result in any increase in the average operating expense per procedure?	ΨV	No
If so, provide the increase as a percent of the current average operating expense per procedure	NA	NA
Type of procedures performed on the existing equipment Attach a separate sheet if necessary>	CT Scans	NA
Type of procedures the replacement equipment will perform <attach a="" if="" necessary="" separate="" sheet=""></attach>	NA	CT Scans